

PHILIPPINE SUGAR CORPORATION

MONITORING REPORT OF PERFORMANCE TARGETS

Objective	Description	Formula	2018										
			Baseline		1 st Quarter		2 nd Quarter		Revised Full Year Target	3 rd Quarter		4 th Quarter	
			2017	Target	Actual	Target	Actual	Target		Actual	Target		Actual
Maximize Use of Financial Resources	Net Income (Before tax)	Revenue - Expenses	24,244M	2M	2.8M	2M	4.9M	8M	2M	2M		2M	
	Credit Financing Utilization Rate	(Total Amount Released/Credit Financing Budget) x 100	41.62%	20%	1.77%	20%	9.84%	80%	20%	20%		20%	
Expand & Diversify Credit Assistance to Sugarcane Planters' Cooperative/Federations/Associations, Sugar Mills/Refineries and Block Farms	Arrears Collected (Past Due Accounts)	Actual Amount Collected vs. Total Amount Receivables	36.17%	18.12%	-	18.12%	-	72.49%	18.12%			18.13%	
	Number of Beneficiaries Assisted: a. Block Farms/Individuals/Unaffiliated b. Coops/Federations/Associations/Sugar Mills/Refineries	Total number of loans granted	5	2	2	2	2	8	2			2	
			15	6	-	7	5	27	7			7	

ANNUAL OBJECTIVES	Improve Delivery of Service	Percentage of Loans granted within 20 days	Loans Processed within 20 Working Days / Total No. of Loans Granted	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
		Customer Satisfaction Index	% of Customer Satisfaction	Very Satisfactory	-	-	-	-	-	Very Satisfactory	-	-	-	-	Very Satisfactory	-	-	Very Satisfactory
FINANCING ID WITH	Establish Organizational Effectiveness through Personal Competency & Quality Management System	ISO 9001:2015	Milestone	Complete of Internal Audit and Management Review	85%	-	-	-	-	-	-	-	ISO Certified	87%	-	-	ISO Certified	87%
		Percentage of Required Competencies Met	Competencies Acquired / Required Competencies															

Verified Correct:

Julie L. Estante
JULIE L. ESTANTE
 Department Manager II

_____ Date

C. Chino
CHINO A. CONDUCTO
 Accountant V

_____ Date

Renato B. Salvatierra
RENATO B. SALVATIERRA
 President

_____ Date

Approved by: