

PHILIPPINE SUGAR CORPORATION (PHILSUCOR)
INTERIM PERFORMANCE SCORECARD 2013-2014

Performance Measures				Baseline Data		Targets	
	Description	Weight	Data Provider	2011	2012	2013	2014
MFO : Credit Assistance Services							
PI Set 1: Credit Financing Assistance to Sugar Mills, Refineries and Related Facilities							
Quantity	Number of loans approved/granted to sugar mills	5%	Board of Directors and Management	1	2	3	2
Timeliness	Percentage of loan applications processed /released within 20 working days	15%	Staff (Admin, Accounting, Budget)	100%	100%	100%	100%
Financial 1	Percentage of performing loans collected	15%	Accounting	140.87%	100%	100%	100%
PI Set 2: Credit Financing Assistance to Associations, Federations, Cooperatives of Sugar Planters Including Co-products and By-products of Sugar							
Quantity	Number of loans approved/granted to associations, federation, cooperatives	5%	Board of Directors and Management	1	2	3	4
Timeliness	Percentage of loan applications processed /released within 20 working days	15%	Staff (Admin, Accounting, Budget)	100%	100%	100%	100%
Financial 1	Amount of loans in arrears collected	15%	Accounting	5.987M	4.492M	8.019M	12.000M
Financial 2	Percentage of performing loans collected	15%	Accounting	45.63	87.71%	75.66%	83.18%
Subtotal of Weights:		85%					
Organization-wide Financial Indicator							
Financial	Dividend Remittance (in Million pesos)	15%	(Accounting, Budget)	16.847	12.262	11.563	14.255
TOTAL OF WEIGHTS:		100%					

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Outcome Indicators	Data Provider	Baseline Data		Targets	
		2011	2012	2013	2014
Organizational Outcome Indicators (PHILSUCOR Affiliated)					
Number of farmer beneficiaries out of sugar mill improvement/rehab	Client	2,200	2,200	4,493	
Number of farmer beneficiaries out of crop loans	Client	550	969	2,172	
Milling efficiency (Actual Overall Efficiency %)	SRA	78.68%	79.66%	Data not available yet	
Volume of sugarcane production (LKG)	SRA/Client	2,547,486.88	2,533,555.66	2,817,275.80	
Sector Outcome Indicators					
Sugarcane yield (MT/Ha)	SRA	26,766,686.37	24,094,907.02	24,757,657.91	
Volume of sugarcane production (TC/Ha)	SRA	67.70	57.05	58.09	
Milling efficiency (Actual Overall Efficiency %)	SRA	81.32%	82.53%	Data not available yet	
Farmgate price of sugar (Grade B; ₱/LKG)	SRA	P 1,899.77	P 1,419.39	P 1,395.27	
Household incomes of sugarcane farmers (₱/Ha) Small-hold farmers (1 to 10 hectares) Medium scale farmers (11 to 50 has) Large scale farmers (51 to 200 has)	SRA	P 4,077 to P40,773 P 44,850 to P 203,864 P 207,942 to P 815,457	P 10,218 to P 102,181 P 112,400 to P 510,907 P 521,125 to P2,043,629	P 20,065 to P 200,650 P 220,715 to P 1,003,251 P 1,023,316 to P 4,013,003	

For GCG:



RAINIER B. BUTALID
Commissioner, GCG

For PHILSUCOR:



MA. REGINA BAUTISTA-MARTIN
Chairman and SRA Administrator



RENATO B. SALVATIERRA
President